



Announces a one-day “you can’t afford to miss” seminar:  
***Nobody wants to give the money back!***

**October 6, 2009**

**8:30 am – 5:00 pm**

**Ontario Bar  
Association  
Conference Centre  
20 Toronto St.  
Toronto, Ontario**

#### **EXPERT SEMINAR LEADER**

**Hal Schaeffer is president of D & H Credit Services Inc.**, a cashflow and credit consultancy. He has successfully created defenses against hundreds of preference claims for numerous clients across the globe, been deposed dozens of times and even testified in court on one case, which resulted in a \$0.00 payout by the creditor—a rare event in the preference world. There will be plenty of time at the end of the session to ask questions.

**The all-day workshop registration, including workbook is only \$375 per person and \$325 for additional people from the same company. (G.S.T. will be added.) Refreshments AND lunch is included.**

## **A Certified Expert Witness’s Insights A Best Practices Workshop: Preparing for Customer Bankruptcies**

You need the facts and you need them now! This presentation will address the issues that impact Canadian and International companies selling to U.S. firms that have filed bankruptcy or are in financial trouble – heading in that direction. Some credit executives think there is nothing they can do. This is not true. The knowledgeable executives who take quick action will be able to limit their losses.



### **JOIN US FOR AN INFORMATIVE ALL-DAY SESSION WHERE YOU WILL LEARN:**

- What to do when you anticipate a bankruptcy filing by one of your customers.
- What happens to your receivable when a U.S. business customer files for bankruptcy.
- How to best position your firm to be considered a critical vendor.
- How to protect your company from additional problems related to the bankrupt customer.
- What you can expect to happen if a preference claim is filed against your company.
- What to do if you expect a preference claim to minimize the eventual settlement.
- How to take steps to reduce (or possibly eliminate) the potential for a preference action.
- The risks in selling to a company in bankruptcy (U.S. firm).
- What a credit manager can do to stay informed about a U.S. business customer if they suspect they are heading towards a bankruptcy filing.

**To register for this workshop, [click here.](#)**